



Annual Conference Agenda

September 16-18, 2018

Omni Louisville, Louisville, KY

Sunday, September 16, 2018

<i>Time</i>	<i>Session</i>	<i>Location</i>	<i>Open/Closed</i>
3:15 – 5:45 pm	Kentucky Derby and Churchill Downs Tour	<i>Hotel Lobby 3:00 pm</i>	Open to Tour Registrants
6:00 – 7:30 pm	Welcome Reception	<i>Olmstead Foyer</i>	Open to All

Monday, September 17, 2018

<i>Time</i>	<i>Session</i>	<i>Location</i>	<i>Open/Closed</i>
7:15 am – 8:00 am	Breakfast	<i>Olmstead Foyer</i>	Operations Comm Registrants
7:30 am – 12:30 pm	Operations Committee Meeting	<i>Olmstead 5</i>	Operations Comm Registrants
11:00 am – 5:00 pm	Tax Committee Meeting	<i>Olmstead 6</i>	Tax Comm Registrants
11:30 am – 1:00 pm	Lunch	<i>Olmstead 4</i>	Open to All
1:00 – 5:00 pm	Legal Committee Meeting	<i>Olmstead 7</i>	Legal Comm Registrants
5:00 – 5:30 pm	Board Meeting	<i>Crescent Hill</i>	Closed
5:30 – 6:30 pm	Cocktail Reception	<i>Olmstead Foyer</i>	Open to All
6:30 – 8:30 pm	Conference Dinner & Awards Ceremony	<i>Olmstead 4</i>	Open to All

Tuesday, September 18, 2018

Time	Session	Location	Open/Closed
7:15 – 8:00 am	Breakfast	<i>Olmstead Foyer</i>	Open to All
8:00 – 8:15 am	General Session	<i>Olmstead 4</i>	Closed
8:00 – 8:05 am	Welcome and Antitrust Review – Tammy Ternullo, Ally Financial		
8:05 – 8:10 am	President’s Report – Tammy Ternullo, Ally Financial		
8:10 – 8:15 am	Treasurer’s Report –Marisa Hayes, GM Financial		
8:15 – 11:45 am	General Session		Open to All
8:15 – 9:00 am	Used Car Market Outlook Rene Abdalah, Senior Vice President, RVI Group		
9:00 – 9:45 am	Vehicle Ownership, Past, Present, Future? Mark Allers, Senior Director Marketplace Analytics, Cox Automotive		
9:45 – 10:15 am	Break		
10:15 – 11:00 am	Automotive Financing Trends Melinda Zabritski, Senior Vice President, Experian		
11:00 – 11:45 am	What’s New is Old: How Emerging Leasing Models Fit Into the Existing Regulatory Framework Christopher Willis, Partner, Ballard Spahr Tom Buiteweg, Partner, Hudson Cook		
11:45 –1:15 pm	Lunch	<i>Olmstead 4</i>	<i>Open</i>
1:15 – 5:15 pm	Legal Committee Meeting	<i>Olmstead 7</i>	<i>Legal Comm Registrants</i>
1:15 – 5:15 pm	Tax Committee Meeting	<i>Olmstead 6</i>	<i>Tax Comm Registrants</i>
1:15 – 5:15 pm	Risk Management Committee Meeting	<i>Olmstead 5</i>	<i>Risk Comm Registrants</i>
5:15 – 6:30 pm	Closing Reception	<i>Olmstead Foyer</i>	Open To All